

## Message Text

UNCLASSIFIED

PAGE 01 HONG K 01123 301212Z

21

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W  
----- 103394

R 300100Z JAN 76  
FM AMCONSUL HONG KONG  
TO SECSTATE WASHDC 8933  
INFO USDOC WASHDC

UNCLAS HONG KONG 1123

E.O. 11652: N/A

TAGS: BEXP, BFOL, HK

SUBJECT: FY'77 PROGRAM

REF: STATE 005481

1. POST CONCURS WITH PROPOSED PACKAGING EQUIPMENT TECHNICAL SEMINAR  
FOR MARCH 1977. WE HAVE PREVIOUSLY RECOMMENDED PACKAGING EQUIPMENT AS

A CAMPAIGN FOR FY'77 CCP. PRELIMINARY DISCUSSIONS WITH HONG KONG  
FEDERATION OF INDUSTRIES INDICATE A STRONG INTEREST IN HONG KONG FOR  
PACKAGING PROMOTIONS IN GENERAL. CONGEN MAY ALSO JOINTLY HOLD A  
ONE DAY SEMINAR WITH FEDERATION THIS SPRING ALTHOUGH NO DATE HAS BEEN  
SET.

2. CONGEN BELIEVES HONG KONG WOULD BE SUITABLE STOPOVER FOR MACHINE  
TOOL TRADE MISSION IN NOVEMBER 1976, ALTHOUGH THIS INDUSTRY DOES NOT  
SEEM TO OFFER HIGHEST SALES POTENTIAL HERE. U.S. SHARE OF HONGKONG  
MACHINE TOOL MARKET IS VERY SMALL, DUE MAINLY TO PRICE CONSIDERATIONS

JAPAN AND PRC HAVE THE LARGEST MARKET SHARES AND IT IS UNLIKELY  
THAT U.S. WILL BE ABLE TO MAKE MANY INROADS. MISSION WOULD BE  
STRENGTHENED ACCORDING TO LOCAL TRADE CONTACTS, BY INCLUSION OF METAL  
FINISHING EQUIPMENT. MARKET BRIEF FOLLOWS BY SEPTTEL.  
CROSS

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## Message Attributes

**Automatic Decaptioning:** X  
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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Disposition Case Number:** n/a  
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**Film Number:** D760036-0788  
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**To:** STATE  
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